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Massey Knakal Commercial Real Estate Investment Summit

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Massey Knakal CRE Investment Summit

Presented by:



Realty Services

May 20, 2011

McGraw-Hill Conference Center in Midtown Manhattan

The **Massey Knakal Commercial Real Estate Investment Summit** has been created to assist property owners, investors, managers, and sellers with their business needs and specifically addresses **office, retail, hotel, and industrial** properties.

Our highlighted session, "**Show Me the Money**," brings together **Randall Rothschild, COO at Blackstone**, **Raphael Fishbach, Principal at Mesa West Capital**, and **Gregg Winter, President of Winter & Company** and **Founder of W Financial Fund**, where they will give an insider's view of current conditions and trends in Commercial Real Estate Capital Markets.

No single factor is more important in real estate today than the availability of capital. An overabundance of equity capital and a dearth of debt capital has created a topsy-turvy market place for capital where the differences between debt and equity are suddenly very blurry. Who is actively placing capital for new deals? What are the terms of successful deals and what are typical capital stack structures? How are mezz and preferred equity coming into play, and why do owner-operators opt for such (dangerous?) arrangements? Where to turn for sub \$10M deals, \$10M – \$25M deals, and \$25M+ deals?

Register now and save \$100 (or more when registering with a group) for a day of discussion, debate, learning, and networking on commercial real estate investment. Single registrations are only \$295 per person and \$245 when registering 2 or more.

Visit the [conference website](#) for **updates to the program and venue information**, and most importantly, to **register before the price increases**.

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Featured Speakers



Raphael Fishbach
Principal
Mesa West Capital



Randall Rothschild
Chief Operating Officer
The Blackstone Group



Gregg Winter
President, Winter & Company
Founder, W Financial Fund

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May 20, 2011
McGraw-Hill Conference Center
New York, New York

Advanced registration ends April 14
\$295 / single registrations
\$245 / groups of 2 or more
(Full rate: \$395)

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Event Information, Sponsorship & Speaking Programs:
Ryan Slack



(646) 862-9389
ryan@greenpearlevents.com

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